## Credit Supply and Monetary Policy: Identifying the Bank Balance-Sheet Channel with Loan Applications

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Web Appendix

APPENDIX A -- NUMBER OF A LOAN APPLICATIONS AND PROBABILITY THE LOAN APPLICATION IS GRANTED Panel A -- BY BANK AND FIRM CAPITAL RATIO

		Firm o	capital ratio, perc	entiles		
Bank capital ratio, percentiles	[0%-25%[	[25%-50%[	[50%-75%[	[75%-95%[	[95%-100%]	Total Firms
[0%-25%[	52,023	52,392	51,219	38,779	9,772	204,185
	( 43.98)	( 44.23)	( 43.46)	( 42.13)	( 39.94)	( 43.37)
[25%-50%[	51,685	52,450	51,916	38,979	8,973	204,003
	( 43.36)	( 43.83)	( 43.79)	(41.03)	( 34.96)	( 42.78)
[50%-75%[	49,056	49,703	51,064	42,731	10,764	203,318
	(41.9)	( 43.44)	( 43.49)	(41.81)	(38.29)	( 42.47)
[75%-95%[	40,434	39,268	40,294	35,088	9,358	164,442
	(41.35)	( 42.89)	(43.11)	( 42.)	(37.25)	( 42.06)
[95%-100%]	11,012	10,401	9,722	7,793	1,976	40,904
	( 36.64)	( 39.39)	( 39.5)	( 37.62)	(33.81)	(38.07)
Total Banks	204,210	204,214	204,215	163,370	40,843	816,852
	( 42.41)	( 43.43)	( 43.29)	(41.54)	( 37.5)	( 42.47)

Panel B -- BY BANK AND FIRM TOTAL ASSETS

		Firm	total assets, perc	entiles		
Bank total assets, percentiles	[0%-25%[	[25%-50%[	[50%-75%[	[75%-95%[	[95%-100%]	Total Firms
[0%-25%[	54,919	50,170	48,251	39,802	11,086	204,228
	( 52.9)	( 46.09)	( 39.89)	( 34.69)	(31.24)	(43.43)
[25%-50%[	45,820	48,023	51,525	45,703	13,204	204,275
	( 50.38)	( 44.97)	( 40.5)	( 35.5)	( 30.99)	( 42.03)
[50%-75%[	45,970	51,035	54,140	42,862	9,699	203,706
	( 48.16)	( 42.98)	(39.24)	(34.9)	( 30.38)	( 40.85)
[75%-95%[	46,754	43,473	39,558	28,167	5,797	163,749
	( 52.81)	(46.51)	(41.85)	(36.41)	( 29.79)	( 44.85)
[95%-100%]	10,728	11,530	10,734	6,847	1,055	40,894
	( 43.12)	( 40.49)	(37.12)	(30.47)	(27.49)	(38.28)
Total Banks	204,191	204,231	204,208	163,381	40,841	816,852
	( 50.73)	( 44.82)	(40.1)	(35.09)	(30.65)	( 42.47)

*Notes*: The table reports the number of loan applications and below between brackets the probability (%) the loan application is granted, by bank and firm size percentiles. The number of observations equals 816,852.

APPENDIX B -- LOAN SUMMARY STATISTICS

	Units	Definition	Mean	SD	Min	P25	Median	P75	Max
Loan characteristics (l)									,
SIZE OF THE LOAN DRAWN <sub>It</sub>	000 EUR	The loan amount that is granted	150.54	779.69	0	9	32	100	100,000
SIZE OF THE LOAN COMMITTED $_{t}$	000 EUR	The loan amount that is committed	245.89	1,096.72	1	30	61	170	100,000
$COLLATERAL_{lt}$	0/1	=1 if the loan is collateralized, =0 otherwise	0.12	0.32	0	0	0	0	1
COMMERCIAL & FINANCIAL CREDIT, $_{t}$	0/1	=1 if the loan is either a commercial or financial credit, =0 otherwise. Financial credit includes all loans that are not used to finance the production of goods or services	0.89	0.32	0	1	1	1	1
MATURITY 0m1y <sub>-lt</sub>	0/1	=1 if the loan matures between 3 months and 1 year, =0 otherwise	0.69	0.46	0	0	1	1	1
MATURITY 1y5y <sub>it</sub>	0/1	=1 if the loan matures between 1 year and 5 years, =0 otherwise	0.22	0.42	0	0	0	0	1
CURRENCY <sub>lt</sub>	0/1	=1 if the loan is granted in euros	0.9968	0.0562	0	1	1	1	1

Notes: The number of loans equals 346,884.

APPENDIX C -- MEAN LOAN CHARACTERISTICS, BY FIRM TOTAL ASSETS

		Firm to	tal assets, percentiles		
Loan characteristics	[0%-25%[	[25%-50%[	[50%-75%[	[75%-95%[	[95%-100%]
SIZE OF THE LOAN DRAWN <sub>lt</sub>	41	66	108	245	957
SIZE OF THE LOAN COMMITTED <sub>lt</sub>	59	99	173	403	1,651
COLLATERAL <sub>lt</sub>	0.11	0.12	0.12	0.13	0.13
COMMERCIAL & FINANCIAL CREDIT $_{\mathrm{lt}}$	0.88	0.88	0.89	0.89	0.90
MATURITY 0m1y. <sub>lt</sub>	0.63	0.69	0.72	0.74	0.73
MATURITY 1y5y. <sub>lt</sub>	0.26	0.22	0.20	0.20	0.25
CURRENCY <sub>lt</sub>	0.9988	0.9974	0.9959	0.9952	0.9952

*Notes:* The number of loans equals 346,884.

APPENDIX D -- SUMMARY STATISTICS FOR ALL THE LOAN GRANTING SAMPLES THAT ARE STUDIED IN TABLES 2 AND 3

Number of Observations =	816,8	352	328,8	391	263,0	)42	427,364		55,0	55,025	
Variable	Mean	SD	Mean	SD	Mean	SD	Mean	SD	Mean	SD	
Dependent variable											
LOAN APPLICATION IS GRANTED <sub>ibt</sub>	0.42	0.49	0.37	0.48	0.24	0.43	0.35	0.48	0.43	0.49	
Independent Variables											
Macroeconomic conditions (t)											
$\Delta IR_t$	0.19	0.83	0.40	0.76	0.39	0.76	-0.28	1.53	0.39	0.77	
$\Delta \text{GDP}_{ ext{t}}$	3.13	0.93	3.08	1.03	3.04	1.07	1.71	2.71	3.20	0.93	
$\Delta \mathrm{CPI}_{\mathrm{t}}$	3.33	0.77	3.40	0.84	3.41	0.85	2.68	1.56	3.35	0.81	
Bank characteristics (b)											
BANK CAPITAL RATIO <sub>bt-1</sub>	5.37	2.07	5.40	2.07	5.40	2.07	5.43	2.08	5.46	1.98	
BANK LIQUIDITY RATIO <sub>bt-1</sub>	17.02	8.03	15.71	7.83	15.69	7.79	14.90	7.53	15.47	7.60	
Ln(TOTAL ASSETS <sub>bt-1</sub> )	17.39	1.47	17.35	1.46	17.37	1.45	17.49	1.47	17.39	1.52	
TOTAL ASSETS <sub>bt-1</sub>	78.00	87.60	77.00	92.10	78.20	93.10	89.20	107.00	83.00	94.90	
$ROA_{bt-1}$	0.94	0.55	0.97	0.54	0.97	0.55	0.90	0.52	0.99	0.54	
DOUBTFUL LOANS RATIO <sub>bt-1</sub>	0.83	0.85	0.89	0.90	0.90	0.92	1.69	1.93	0.85	0.86	
HERFINDAHL BY INDUSTRY <sub>bt-1</sub>	26.35	8.86	28.24	9.31	28.16	9.29	27.90	8.84	28.13	9.26	
Firm characteristics (i)											
FIRM CAPITAL RATIO <sub>it-1</sub>	24.52	20.73									
FIRM LIQUIDITY RATIO <sub>it-1</sub>	41.14	26.91									
TOTAL ASSETS <sub>it-1</sub>	6.98	75.95									
Ln(TOTAL ASSETS <sub>it-1</sub> )	7.26	1.62									
$AGE_{it-1}$	10.30	9.25									
$Ln(1+AGE_{it-1})$	2.10	0.86									
ROA <sub>it-1</sub>	6.46	9.74									
I(DOUBTFUL LOANS AT THE TIME OF THE REQUEST <sub>it-1</sub> )	0.01	0.09									
I(DOUBTFUL LOANS BEFORE THE TIME OF THE REQUEST <sub>it-1</sub> )	0.09	0.29									
NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub>	7.84	23.48	3.93	16.81	3.92	16.79	4.86	19.40	1.52	9.71	
Ln(1+NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub> )	0.63	1.36	0.33	1.03	0.33	1.02	0.38	1.11	0.15	0.68	
NUMBER OF BANK RELATIONSHIPS <sub>ibt-1</sub>	3.90	3.66	3.68	4.12	3.57	4.00	****	-,	0.00	0.00	
Ln(1+NUMBER OF BANK RELATIONSHIPS <sub>ibt-1</sub> )	1.35	0.65	1.23	0.80	1.21	0.78			0.00	0.00	
Industry characteristic (s)	1.55	0.05	1.23	0.00	1.21	0.70			0.00	0.00	
INDUSTRY DOUBTFUL LOANS RATIO <sub>st-1</sub>	0.91	0.60	0.84	0.63	0.84	0.66			0.74	0.56	
Province characteristic (p)	V., I	2.00	0.01	05	0.0 .				V., I	3.00	
NUMBER OF BANKS <sub>pt-1</sub>	116.52	32.52	119.19	32.60	119.21	32.68			116.64	32.77	
Ln(NUMBER OF BANKS <sub>pt-1</sub> )	4.72	0.29	4.74	0.29	4.74	0.29			4.72	0.30	

*Notes*: There are no firm characteristics for the columns 2 to 5 as these samples are drawn directly from the 2,335,321 observation dataset.

APPENDIX E -- REGRESSION RESULTS, LOAN GRANTING AND MONETARY CONDITIONS: AGGREGATION AND CLUSTERING (dependent variable: LOAN APPLICATION IS GRANTED int)

Mode	1	(1)		(2)		(3)		(4)
Model feature of interes	t Quarterly a	ggregation	Bank-fir	m-month	Bank-fir	m-month	Bank-fir	m-month
				ering		ering		ering
Independent variable	Coefficient	S.E.	Coefficient	S.E.	Coefficient	S.E.	Coefficient	S.E.
Macroeconomic controls (t)								
$\Delta IR_{t}$	-5.802	0.948 ***	-5.960	1.290 ***				
$\Delta IR_t^*BANK CAPITAL RATIO_{bt-1}$		10.142 ***		16.351 **		12.051 **		13.520 **
$\Delta IR_t^*BANK\ LIQUIDITY\ RATIO_{bt-1}$	14.989	2.916 ***	15.396	3.859 ***	11.548	3.529 ***	12.269	4.021 ***
$\Delta \mathrm{GDP}_{\mathrm{t}}$	6.255	0.716 ***	6.769	1.198 ***				
ΔGDP <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub>	-28.368	8.153 ***	-28.580	11.230 **	-31.426	8.125 ***	-37.078	9.041 ***
ΔGDP <sub>t</sub> *BANK LIQUIDITY RATIO <sub>bt-1</sub>	-5.591	2.939 *	-3.340	5.334	-1.602	2.849	-1.877	3.291
$\Delta \mathrm{CPI}_{\mathrm{t}}$	-0.357	0.279	-0.027	0.219				
Bank characteristics (b)								
BANK CAPITAL RATIO <sub>bt-1</sub>	0.145	0.262	0.225	0.479	0.308	0.289	0.389	0.312
BANK LIQUIDITY RATIO <sub>bt-1</sub>	0.108	0.097	0.032	0.167	-0.075	0.110	-0.062	0.125
LN(TOTAL ASSETS <sub>bt-1</sub> )	0.001	0.001	0.001	0.005	-0.001	0.003	-0.003	0.004
$ROA_{bt-1}$	0.739	0.410 *	0.473	0.774	1.252	0.628 **	1.355	0.681 **
DOUBTFUL LOANS RATIO <sub>bt-1</sub>	0.432	0.222 *	0.355	0.429	0.158	0.346	0.136	0.360
HERFINDAHL BY INDUSTRY <sub>bt-1</sub>	0.065	0.024 ***	0.057	0.071	0.016	0.048	0.018	0.051
Firm characteristics (i)								
FIRM CAPITAL RATIO <sub>it-1</sub>	0.016	0.009 *	0.015	0.011				
FIRM LIQUIDITY RATIO <sub>it-1</sub>	-0.002	0.005	-0.003	0.005				
Ln(TOTAL ASSETS <sub>it-1</sub> )	0.001	0.002	0.000	0.003				
Ln(1+AGE <sub>it-1</sub> )	0.023	0.007 ***	0.018	0.007 **				
ROA <sub>it-1</sub>	0.083	0.010 ***	0.083	0.013 ***				
I(DOUBTFUL LOANS AT THE TIME OF THE REQUEST <sub>it-1</sub> )	-0.110	0.009 ***	-0.092	0.009 ***				
I(DOUBTFUL LOANS BEFORE THE TIME OF THE REQUEST <sub>it-1</sub> )		0.007 ***	-0.032	0.009 ***				
LN(1+NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub> )	0.006	0.007 ***	0.007	0.007 ***	0.010	0.002 ***	0.013	0.002 ***
Ln(1+NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub> )  Ln(1+NUMBER OF BANK RELATIONSHIPS <sub>ibt-1</sub> )		0.001 ***	-0.162	0.001 ***	0.010	0.002	0.013	0.002
	-0.163	0.004 ***	-0.162	0.007 ***				
Industry characteristic (s)	0.707	0.194 ***	0.712	0.274 ***				
INDUSTRY DOUBTFUL LOANS RATIO <sub>st-1</sub> Province characteristic (p)	-0.707	0.194 ***	-0.712	0.274 ***				
47	0.108	0.018 ***	0.110	0.021 ***				
LN(NUMBER OF BANKS <sub>pt-1</sub> )  Firm Fixed Effects		0.018 ***		0.021 ***				
Month Fixed Effects	yes no		yes					
Firm-Month Fixed Effects	no		no no		yes		no	
Loan Fixed Effects	no		no		no		yes	
Number of Observations	791,693		816,852		328,891		263,042	
Number of Bank-Quarter Clusters	3,720						203,012	
Number of Bank-Firm-Month Clusters			267,885		103,723		88,680	
Sample Period	2002:I-2008	:IV	2002:02-200	08:12	2002:02-200	08:12	2002:02-200	08:12

Notes: The table reports the estimated coefficients and robust standard errors (S.E.) clustered at the indicated level from linear probability models estimated using least squares. Fixed effects are included ("yes"), not included ("no"), or comprised by another set of fixed effects that are included ("--"). The set of month fixed effects includes a fixed effect for every (but one) year:month during the sample period. The variable definitions and summary statistics are in Table 1.

<sup>\*\*\*</sup> Significant at the 1 percent level.

<sup>\*\*</sup> Significant at the 5 percent level.

<sup>\*</sup> Significant at the 10 percent level.

APPENDIX F -- REGRESSION RESULTS, LOAN GRANTING AND MONETARY CONDITIONS: CONCENTRATION IN THE LOCAL BANKING MARKET (dependent variable: LOAN APPLICATION IS GRANTED  $_{ibt}$ )

	Model	(1)	(	2)		(3)		(4)	
Variable	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	
Macroeconomic controls (t)									
$\Delta IR_t$	-1.572	0.255 ***	-6.137	0.628 ***	-5.379	1.446 ***			
$\Delta$ IR <sub>t</sub> *HERFINDAHL OF BANKING MARKET <sub>pt-1</sub>					-10.218	15.971			
ΔIR <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub>			33.112	6.978 ***	12.630	17.442	21.978	20.517	
ΔIR <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub> *HERFINDAHL OF BANKING MARKET <sub>pt-1</sub>					280.200	197.300	103.400	251.900	
$\Delta$ IR,*BANK LIQUIDITY RATIO $_{bt-1}$			15.429	1.955 ***	24.724	4.492 ***	21.537	6.085 ***	
ΔIR,*BANK LIQUIDITY RATIO, HERFINDAHL OF BANKING MARKET, 1.1					-121.900	49.100 **	-136.400	74.700 *	
$\Delta \mathrm{GDP_t}$	4.735	0.257 ***	6.805	0.553 ***	5.883	1.222 ***			
ΔGDP <sub>t</sub> *HERFINDAHL OF BANKING MARKET <sub>pt-1</sub>					12.041	13.804			
ΔGDP,*BANK CAPITAL RATIO <sub>bt-1</sub>			-28.726	6.726 ***	1.810	16.082	-25.063	16.857	
ΔGDP <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub> *HERFINDAHL OF BANKING MARKET <sub>pt-1</sub>						188.000 **		222.000	
ΔGDP <sub>1</sub> *BANK LIQUIDITY RATIO <sub>h-1</sub>			-3.521	2.437	-11.917	4.896 **	-20.128	5.463 ***	
ΔGDP <sub>1</sub> *BANK LIQUIDITY RATIO <sub>D1-1</sub> *HERFINDAHL OF BANKING MARKET <sub>D1-1</sub>					111.900	51.200 **	253.200	69.500 ***	
$\Delta \text{CPI}_{\text{t}}$	-0.067	0.183	-0.012	0.183	-0.008	0.183	255.200	03.500	
Characteristics of the bank (b)	0.007	0.105	0.012	0.103	0.000	0.105			
BANK CAPITAL RATIO <sub>bt-1</sub>	-0.669	0.058 ***	0.231	0.218	-0.966	0.513 *	-0.244	0.539	
BANK LIQUIDITY RATIO <sub>bt-1</sub>	-0.069	0.038		0.081	0.396	0.160 **	0.549	0.335	
LN(TOTAL ASSETS <sub>bt-1</sub> )	0.000	0.001	0.000	0.001	0.001	0.001	-0.001	0.001	
$ROA_{bt-1}$	0.439	0.276	0.463	0.268 *	0.453	0.268 *	1.251	0.233 ***	
DOUBTFUL LOANS RATIO <sub>N-1</sub>	0.439	0.276	0.403	0.200 **	0.433	0.151 **	0.149	0.145	
HERFINDAHL BY INDUSTRY <sub>bt-1</sub>	0.290	0.134 *	0.055	0.131 ***	0.058	0.131 ***	0.149	0.143	
Firm characteristics (i)	0.029	0.010 *	0.033	0.010 ***	0.038	0.010 ***	0.018	0.015	
FIRM CAPITAL RATIO <sub>it-1</sub>	0.014	0.009	0.014	0.009	0.013	0.009			
FIRM LIQUIDITY RATIO <sub>It-1</sub>	-0.003	0.005	-0.003	0.009	-0.003	0.005			
*	0.000	0.003	0.000	0.003	0.003	0.003			
Ln(TOTAL ASSETS <sub>it-1</sub> )									
$Ln(1+AGE_{it-1})$	0.017	0.005 ***		0.005 ***	0.016	0.005 ***			
ROA <sub>it-1</sub>	0.083	0.010 ***		0.010 ***	0.084	0.010 ***			
I(DOUBTFUL LOANS AT THE TIME OF THE REQUEST <sub>it-1</sub> )	-0.092	0.009 ***		0.009 ***	-0.092	0.009 ***			
I(DOUBTFUL LOANS BEFORE THE TIME OF THE REQUEST <sub>it-1</sub> )	-0.037	0.007 ***		0.007 ***	-0.037	0.007 ***			
LN(1+NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub> )	0.006	0.001 ***		0.001 ***	0.006	0.001 ***	0.010	0.001 ***	
Ln(1+NUMBER OF BANK RELATIONSHIPS <sub>ibt-1</sub> )	-0.163	0.003 ***	-0.162	0.003 ***	-0.162	0.003 ***			
Industry characteristics (s)									
INDUSTRY DOUBTFUL LOANS RATIO <sub>st-1</sub>	-0.598	0.194 ***	-0.712	0.192 ***	-0.701	0.192 ***			
Province characteristics (p)									
HERFINDAHL OF BANKING MARKET <sub>pt-1</sub>	-0.205	0.077 ***	-0.224	0.078 ***	-0.583	0.442			
HERFINDAHL OF BANKING MARKET <sub>pt-1</sub> * BANK CAPITAL RATIO <sub>bt-1</sub>					15.892	6.041 ***	7.573	7.140	
HERFINDAHL OF BANKING MARKET <sub>pt-1</sub> * BANK LIQUIDITY RATIO <sub>bt-1</sub>					-4.714	1.650 ***	-8.520	2.236 ***	
Firm Fixed Effects	yes		yes		yes		no		
Firm-Month Fixed Effects	no		no		no		yes		
No. Observations	816,852		816,852		816,852		328,891		
Number of Bank-Month Clusters	9,910	000.12	9,910	200 12	9,910	1000 12	8,714	1000 12	
Sample Period	2002:02-2	008:12	2002:02-20	JU8:12	2002:02-2	2008:12	2002:02-2	2008:12	

*Notes*: The table reports the estimated coefficients and robust standard errors (S.E.) clustered at the bank-month level from linear probability models. The linear model is estimated using least squares. The variable definitions are in Table 1.

<sup>\*\*\*</sup> Significant at the 1 percent level.

<sup>\*\*</sup> Significant at the 5 percent level.

<sup>\*</sup> Significant at the 10 percent level.

## APPENDIX G -- REGRESSION RESULTS, LOAN GRANTING AND MONETARY CONDITIONS: VARIOUS ROBUSTNESS (dependent variable: LOAN APPLICATION IS GRANTED $_{ibt}$ )

Mode	,	1)		2)		(3)		4)		5)	,	6)		(7)
Model feature of interes	t Bank fix	ted effects	Bank fix	ed effects	L	ogit	Bank ca	pital > 4%		ons with all racteristics		ctions with GDP		of loans with bank
Variable	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff. S	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Macroeconomic controls (t)														
$\Delta IR_{ m t}$														
ΔIR <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub>	16.201	5.770 ***	16.366	6.937 **	154.363	35.008 ***	47.726	8.316 ***	39.330	7.688 ***	17.170	6.486 ***	28.560	6.822 ***
$\Delta IR_t^*BANK LIQUIDITY RATIO_{bt-1}$	10.599	1.828 ***	7.276	2.103 ***	55.824	10.015 ***	14.693	2.355 ***	9.193	2.169 ***	11.170	1.864 ***	11.545	2.019 ***
$\Delta \text{GDP}_{\text{t}}$														
ΔGDP <sub>t</sub> *BANK CAPITAL RATIO <sub>bt-1</sub>	-29.178	5.193 ***	-33.333	5.469 ***	-157.667	30.762 ***	-4.799	7.271	-50.218	6.792 ***			-31.428	5.669 ***
ΔGDP <sub>t</sub> *BANK LIQUIDITY RATIO <sub>bt-1</sub>	-5.200	1.898 ***	-3.880	1.706 **	-6.323	10.772	-7.161	2.222 ***	0.446	2.255			-1.602	2.035
$\Delta \mathrm{CPI}_{\mathrm{t}}$														
Characteristics of the bank (b)														
BANK CAPITAL RATIO <sub>bt-1</sub>	0.687	0.235 ***	1.327	0.253 ***	1.511	1.003	-0.214	0.234	0.853	0.220 ***	-0.653	0.057 ***	0.308	0.184 *
BANK LIQUIDITY RATIO <sub>bt-1</sub>	0.132	0.069 *	0.089	0.063	-0.411	0.354	0.121	0.071 *	-0.135	0.073 *	-0.121	0.017 ***	-0.074	0.066
LN(TOTAL ASSETS <sub>bt-1</sub> )	-0.023	0.010 **	-0.022	0.012 *	-0.005	0.004	-0.002	0.001 **	0.013	0.003 ***	-0.001	0.001	-0.001	0.001
$ROA_{bt-1}$	-0.027	0.230	-0.316	0.268	6.303	1.163 ***	2.049	0.268 ***	-2.302	1.134 **	1.242	0.233 ***	1.251	0.233 ***
DOUBTFUL LOANS RATIO <sub>bt-1</sub>	-0.007	0.174	-0.340	0.185 *	0.811	0.698	0.507	0.165 ***	0.440	0.269	0.119	0.149	0.158	0.145
HERFINDAHL BY INDUSTRY <sub>bt-1</sub>	-0.063	0.028 **	-0.124	0.034 ***	0.076	0.072	0.055	0.018 ***	0.020	0.052	0.018	0.015	0.016	0.015
Firm characteristics (i)														
FIRM CAPITAL RATIO <sub>it-1</sub>	0.019	0.009 **												
FIRM LIQUIDITY RATIO <sub>it-1</sub>	-0.002	0.005												
Ln(TOTAL ASSETS <sub>it-1</sub> )	0.002	0.002												
$Ln(1+AGE_{i_{1}-1})$	0.027	0.004 ***												
ROA <sub>it-1</sub>	0.084	0.010 ***												
I(DOUBTFUL LOANS AT THE TIME OF THE REQUEST <sub>it-1</sub> )	-0.092	0.009 ***												
I(DOUBTFUL LOANS BEFORE THE TIME OF THE REQUEST <sub>it-1</sub> )	-0.034	0.007 ***												
LN(1+NUMBER OF MONTHS WITH THE BANK <sub>ibt-1</sub> )	0.007	0.001 ***	0.010	0.001 ***	0.047	0.004 ***	0.012	0.001 ***	0.010	0.001 ***	0.010	0.001 ***	0.010	0.001 ***
Ln(1+NUMBER OF BANK RELATIONSHIPS <sub>ibt-1</sub> )	-0.156	0.003 ***	0.010	0.001	0.017	0.001	0.012	0.001	0.010	0.001	0.010	0.001	0.010	0.001
Ln(1+NUMBER OF LOANS WITH THE BANK <sub>ibt-1</sub> )	0.150	0.003											0.031	0.066
Industry characteristics (s)													0.031	0.000
INDUSTRY DOUBTFUL LOANS RATIO <sub>st-1</sub>	-1.028	0.176 ***												
Province characteristics (p)	1.020	0.170												
LN(NUMBER OF BANKS <sub>nt-1</sub> )	0.106	0.014 ***												
Interactions of $\Delta$ IR, and $\Delta$ GDP, with all other bank characteristics	no	0.011	no		no		no		yes		no		no	
Firm Fixed Effects	yes													
Month Fixed Effects	yes													
Bank Fixed Effects	yes		yes		no		no		no		no		no	
Firm-Month Fixed Effects	no		yes		yes		yes		yes		yes		yes	
No. Observations	816,852		328,891		155,167		328,891		328,891		328,891		328,891	
Number of Bank-Month Clusters	9,910		8,714		7,816		8,714		8,714		8,714		8,714	
Sample Period	2002:02-20	008:12	2002:02-20	008:12	2002:02-2	008:12	2002:02-2	008:12	2002:02-20	008:12	2002:02-20	008:12	2002:02-2	008:12

Notes: The table reports the estimated coefficients and robust standard errors (S.E.) clustered at the bank-month level from linear probability and logit models. The linear model is estimated using least squares and the standard errors in the logit model are linearly adjusted. The variable definitions are in Table 1.

<sup>\*\*\*</sup> Significant at the 1 percent level.

<sup>\*\*</sup> Significant at the 5 percent level.

<sup>\*</sup> Significant at the 10 percent level.

APPENDIX H -- ECONOMIC RELEVANCE

Improving	Weak - Strong Bank		Number of Bank Relationships	3
Conditions	10% - 90%	No Relationships	One Relationship	Three Relationships
Monetary, $\Delta IR_t = -1$	Capital	1.4	0.9	0.4
	Liquidity	2.2	1.5	0.9
Economic, $\Delta GDP_t = 1$	Capital	3.1	2.1	1.1
	Liquidity	-0.8	-0.1	0.6

Notes: The table reports the difference in the semi-elasticities a future loan application is granted after an earlier application is made for firms currently without a bank relationship, with a single relationship, or with a median number, i.e., three, relationships for a 100 basis points change in the interest rate or GDP growth, and for bank capital and liquidity ranging between the 10th (low) and 90th (high) percentile. The estimated coefficients from Table 4 Model (6) are used.