

# Intermediary Asset Pricing: Online Appendix

By ZHIGUO HE AND ARVIND KRISHNAMURTHY \*

## I. Verification of optimality

In this section we take the equilibrium Price/Dividend ratio  $F(y)$  as given, and verify that the specialist's consumption policy  $c = D_t(1 + l - y_t)$  is optimal subject to his budget constraint. Our argument is a variant of the standard one: it uses the strict concavity of  $u(\cdot)$  and the specialist's budget constraint to show that the specialist's Euler equation is necessary and sufficient for the optimality of his consumption plan.

Specifically, fixing  $t = 0$  and the starting state  $(y_0, D_0)$ , define the pricing kernel as

$$\xi_t \equiv e^{-\rho t} c_t^{-\gamma} = e^{-\rho t} D_t^{-\gamma} (1 + l - \rho y_t)^{-\gamma}.$$

Consider another consumption profile  $\hat{c}$  which satisfies the budget constraint  $E \left[ \int_0^\infty \hat{c}_t \xi_t dt \right] \leq \xi_0 D_0 (F_0 - y_0)$  (recall that the specialist's wealth is  $D_0 (F_0 - y_0)$ ; here we require that the specialist's feasible trading strategies be well-behaved, e.g., his wealth process remains non-negative). Then we have

$$\begin{aligned} E \left[ \int_0^\infty e^{-\rho t} u(c_t) dt \right] &\geq E \left[ \int_0^\infty e^{-\rho t} u(\hat{c}_t) dt \right] + E \left[ \int_0^\infty e^{-\rho t} u'(c_t) (c_t - \hat{c}_t) dt \right] \\ &= E \left[ \int_0^\infty e^{-\rho t} u(\hat{c}_t) dt \right] + E \left[ \int_0^\infty \xi_t c_t dt \right] - E \left[ \int_0^\infty \xi_t \hat{c}_t dt \right]. \end{aligned}$$

If the specialist's budget equation holds in equality for the equilibrium consumption process  $c$ , i.e., if

$$E \left[ \int_0^\infty \xi_t c_t dt \right] = \xi_0 D_0 (F_0 - y_0),$$

then the result follows. Somewhat surprisingly, for our model this seemingly obvious claim requires an involved argument because of the singularity at  $y^b = \frac{1+l}{\rho}$ .

\* Respectively: University of Chicago, Booth School of Business and NBER; Northwestern University, Kellogg School of Management and NBER. E-mails: zhiguo-he@chicagobooth.edu, a-krishnamurthy@northwestern.edu. Address: 2001 Sheridan Road, Evanston, IL 60208.

One can easily check that, for  $\forall T > 0$ , we have

$$(1) \quad \xi_0 D_0 (F_0 - y_0) = \int_0^T c_t \xi_t dt + \int_0^T \sigma (D_t, y_t) dZ_t + \xi_T D_T (F_T - y_T),$$

where  $\sigma (D_t, y_t)$  corresponds to the specialist's equilibrium trading strategy (which involves terms such as  $(1 + l - \rho y)^{-\gamma-1}$  and is NOT uniformly bounded as  $y \rightarrow y^b$ ). Our goal in the following steps is to show that in expectation, the latter two terms vanishes when  $T \rightarrow \infty$ .

#### STEP 1: LIMITING BEHAVIOR OF $y$ AT $y^b$

The critical observation regarding the evolution of  $y$  is that when  $y$  approaches  $y^b$ , it approximately follows a Bessel process with a dimension  $\delta = \gamma + 2 > 2$ . (Given a  $\delta$ -dimensional Brownian motion  $Z$ , a Bessel process with a dimension  $\delta$  is the evolution of  $\|Z\| = \sqrt{\sum_{i=1}^{\delta} Z_i^2}$ , which is the Euclidean distance between  $Z$  and the origin.) According to standard results on Bessel processes,  $y^b$  is an entrance-no-exit point, and is not reachable if the starting value  $y_0 < y^b$  (if  $\delta > 2$ ). Intuitively, when  $y$  is close to  $y^b$ , the dominating part of  $\mu_y$  is proportional to  $\frac{1}{y-y^b} < 0$ , while the volatility  $\sigma_y$  is bounded— therefore a drift that diverges to negative infinity keeps  $y$  away from the singular point  $y^b$ . This result implies that our economy never hits  $y^b$ .

To show that for  $y$  close to  $y^b$ ,  $y$ 's evolution can be approximated by a Bessel Process, one can easily check that when  $y \rightarrow y^b$ ,

$$r \simeq -\frac{(\gamma + 1) \sigma^2}{2} \frac{\rho^h \hat{\theta}_b G}{1 + l - \rho^h y}, \mu_y \simeq -\frac{(\gamma + 1) \sigma^2}{2} \frac{\rho^h \hat{\theta}_b^2 G^2}{1 + l - \rho^h y}, \sigma_y = -G \sigma \hat{\theta}_b;$$

and therefore

$$dy = -\frac{(\gamma + 1) \sigma^2}{2} \frac{\rho \hat{\theta}_b^2 G^2}{1 + l - \rho y} dt - G \sigma \hat{\theta}_b dZ_t.$$

Utilizing the result  $F'(y^b) = 1$  established in Section ??, we know that when  $y \rightarrow y^b$ ,  $\hat{\theta}_b \simeq F - \theta_s y \simeq \frac{1}{1+m} y^b = \frac{1}{1+m} \frac{1+l}{\rho}$ , and  $G \simeq 1 + m$ . Let

$$z_t = 1 + l - \rho y_t;$$

then it is easy to show that  $q = \frac{z}{G \sigma \hat{\theta}_b \rho} = \frac{z}{\sigma(1+l)}$  evolves approximately according to

$$dq_t = -\frac{1}{G \sigma \hat{\theta}_b} dy_t = \frac{(\gamma + 1)}{2q_t} dt + dZ_t,$$

which is a standard Bessel process with a dimension  $\delta = \gamma + 2$ . Therefore,  $z$  is also a scaled version of a Bessel process, and can never reach 0 (or,  $y$  cannot reach  $y^b$ ). In the following analysis, we focus on the limiting behavior of  $z$ .

## STEP 2: LOCALIZATION

Note that in (1), due to the singularity at  $y = y^b$ , both the local martingale part  $\int_0^T \sigma(D_t, y_t) dZ_t$  and the terminal wealth part  $\xi_T D_T (F_T - y_T)$  are not well-behaved. To show our claim, we have to localize our economy, i.e., stop the economy once either  $y$  is sufficiently close to  $y^b$  or  $D$  is sufficiently close to 0. Specifically, we define

$$T_n = \inf \left\{ t : \text{either } z_t = n^{-1} \text{ or } D_t = n^{-h} \right\}$$

where  $h$  is a positive constant (as we will see, the choice of  $h$ , which is around 1, gives some flexibility for  $\gamma$  other than 2). Here, because  $y$  and  $z$  have a one-to-one relation ( $z = 1 + l - \rho y$ ), for simplicity we localize  $z$  instead.

Clearly this localization technique ensures that the local martingale part  $\int_0^{T_n} \sigma(D_t, y_t) dZ_t$  is a martingale (one can check that  $\sigma(D_t, y_t)$  is continuous in  $D_t$  and  $y_t$ , in turn  $D_t$  and  $x_t$ ; therefore  $\sigma(D_t, y_t)$  is bounded). As  $T_n \rightarrow \infty$  when  $n \rightarrow \infty$ , for our claim we need to show

$$\lim_{n \rightarrow \infty} E [\xi_{T_n} D_{T_n} (F_{T_n} - y_{T_n})] = 0$$

We substitute from the definition of  $\xi$ :

$$E \left[ e^{-\rho T_n} D_{T_n}^{1-\gamma} z_{T_n}^{-\gamma} (F(y_{T_n}) - y_{T_n}) \right] \leq E \left[ e^{-\rho T_n} n^{h(\gamma-1)} z_{T_n}^{-\gamma} (F(y_{T_n}) - y_{T_n}) \right].$$

Since the analysis will be obvious if  $z^{-\gamma} (F(y) - y)$  is uniformly bounded (notice here  $z = 1 + l - \rho y$ ), it is sufficient to consider  $z_{T_n} = \frac{1}{n}$  (or,  $y_{T_n} = y^b - \frac{1}{n\rho}$ ). Because  $F(y^b) = y^b$  and  $F'(y^b) = 1$ , by Taylor expansion we know that  $F\left(y^b - \frac{1}{n\rho}\right) - \left(y^b - \frac{1}{n\rho}\right)$  can be written as  $\psi(n) \frac{1}{n}$  when  $n$  is sufficiently large, and  $\psi(n) \rightarrow 0$  as  $n \rightarrow \infty$ . Therefore we have to show that, as  $n \rightarrow \infty$ ,

$$E \left[ e^{-\rho T_n} n^{(\gamma-1)(1+h)} \right] \psi(n) \rightarrow 0$$

and a sufficient condition is that there exists some constant  $M$  so that

$$E \left[ e^{-\rho T_n} \right] n^{(\gamma-1)(1+h)} \rightarrow M.$$

We apply existing analytical results in the literature to show our claim. To do so, we have to separate our two state variables. We define

$$T_n^D = \inf \left\{ t : D_t = n^{-h} \right\}, T_n^x = \inf \left\{ t : z_t = n^{-1} \right\}.$$

We want to bound  $E[e^{-\rho T_n}]$  by the sum of  $E[e^{-\rho T_n^D}]$  and  $E[e^{-\rho T_n^z}]$ . The Laplace transform of  $T_n$  is simply

$$E[e^{-\rho T_n}] = \int_0^\infty e^{-\rho T} d\mathbf{F}(T) = \rho \int_0^\infty e^{-\rho T} \mathbf{F}(T) dT,$$

where the bold  $\mathbf{F}$  denotes the distribution function of  $T_n$ . The similar relation also holds for  $T_n^D$  or  $T_n^z$ . Denote  $\mathbf{F}^D(\cdot)$  (or  $\mathbf{F}^z(\cdot)$ ) as the distribution function for  $T_n^D$  (or  $T_n^z$ ), and notice that

$$\begin{aligned} 1 - \mathbf{F}(T) &= \Pr(T_n > T) = \Pr(T_n^D > T, T_n^z > T) > \Pr(T_n^D > T) \Pr(T_n^z > T) \\ &= 1 - \mathbf{F}^D(T) - \mathbf{F}^z(T) + \mathbf{F}^D(T) \mathbf{F}^z(T), \end{aligned}$$

because  $\mathbf{1}_{\{T_n^D > T\}}$  and  $\mathbf{1}_{\{T_n^z > T\}}$  are positively correlated (both take the value 1 when the Brownian  $Z$  is high).<sup>1</sup> Therefore  $\mathbf{F}(T) < \mathbf{F}^D(T) + \mathbf{F}^z(T)$ , or

$$E[e^{-\rho T_n}] n^{(\gamma-1)(1+h)} < E[e^{-\rho T_n^D}] n^{(\gamma-1)(1+h)} + E[e^{-\rho T_n^z}] n^{(\gamma-1)(1+h)}.$$

Our goal is to show the right hand side of the above inequality goes to zero when  $n \rightarrow \infty$ .

There are two terms in the right hand side of the above inequality. For the first term, we can use the standard result of the Laplace transform of the first-hitting time distribution for a GBM process (e.g., Borodin and Salminen (2002), page 622):

$$E[e^{-\rho T_n^D}] = n^{-\frac{h}{\sigma^2}} \left( \sqrt{2\rho\sigma^2 + (g - 0.5\sigma^2)^2} + g - 0.5\sigma^2 \right).$$

Thus, by choosing some appropriate  $h$  so that

$$\frac{h}{\sigma^2} \left( \sqrt{2\rho\sigma^2 + (g - 0.5\sigma^2)^2} + g - 0.5\sigma^2 \right) > (\gamma - 1)(1 + h),$$

the first term  $E[e^{-\rho T_n^D}] n^{(\gamma-1)(1+h)}$  vanishes as  $n \rightarrow \infty$ . For instance, this condition holds when  $h = 0.9$  under our parameterization. The next step is for the second term.

### STEP 3: REGULATED BESSEL PROCESS

For the second term  $E[e^{-\rho T_n^z}] n^{(\gamma-1)(1+h)}$ , because our economy (i.e., evolution

<sup>1</sup> Technically, using the technique of Malliavian derivatives, we can show that both  $z_s$  and  $D_s$  have positive diffusions in the martingale representations for all  $s$ . Then, the running minimum  $\underline{z}_T = \min\{z_t : 0 < t < T\}$  and  $\underline{D}_T = \min\{D_t : 0 < t < T\}$  have positive loadings always on the martingale representations (using the technique in *Methods of Mathematical Finance*, Karatzas and Shreve (1998), Page 367). The same technique can be applied to  $\mathbf{1}_{\{T_n^z > T\}} = \mathbf{1}_{\{\underline{z}_T > T\}}$  and  $\mathbf{1}_{\{T_n^D > T\}} = \mathbf{1}_{\{\underline{D}_T > T\}}$ , as an indicator function can be approximated by a sequence of differentiable increasing functions.

of  $z$ ) differs from the evolution of a Bessel process when  $z$  is far away from 0, an extra care needs to be taken. We consider a regulated Bessel process which is reflected at some positive constant  $\bar{z}$ . Intuitively, by doing so, we are putting an upper bound for  $E[e^{-\rho T_n^z}]$ , as the reflection makes  $z_t$  to hit  $n^{-1}$  more likely (therefore, a larger  $\mathbf{F}^z$ ). Also, for a sufficiently small  $\bar{z} > 0$ , when  $z \in (0, \bar{z}]$ ,  $z$  follows a Bessel process with a dimension  $\gamma+2-\varepsilon$ . Therefore,  $\mathbf{F}^z$  must be bounded by the first-hitting time distribution of a Bessel process with a dimension  $\delta$ , where  $\delta$  takes value from  $\gamma+2-\varepsilon$  to  $\gamma+2$ , where  $\varepsilon$  is sufficiently small. Finally, note that by considering a Bessel process we are neglecting certain drift for  $z$ . However, one can easily check that when  $z$  is close to 0, the adjustment term for  $\mu_y$  is  $-\frac{1+l}{\rho}\gamma\sigma^2 < 0$ . This implies that we are neglecting a positive drift for  $z$ —which potentially makes hitting less likely—thereby yielding an upper-bound estimate.

We have the following Lemma from the Bessel process.

LEMMA 1: *Consider a Bessel process  $x$  with  $\delta > 2$  which is reflected at  $\bar{x} > 0$ . Let  $\nu = \frac{\delta}{2} - 1$ . Starting from  $x_0 \leq \bar{x}$ , we consider the hitting time  $T_n^x = \inf\{t : x_t = \frac{1}{n}\}$ . Then we have*

$$E[e^{-\rho T_n^x}] \propto n^{-2\nu} \text{ as } n \rightarrow \infty$$

PROOF:

Due to the standard results in Bessel process and the Laplace transform of the hitting time (e.g., see Borodin and Salminen (1996), Chapter 2), we have

$$E[e^{-\rho T_n^z}] = \varphi(z_0) / \varphi(n^{-1}),$$

where

$$\varphi(u) = c_1 u^{-\nu} I_\nu(\sqrt{2\rho}u) + c_2 u^{-\nu} K_\nu(\sqrt{2\rho}u),$$

and  $I_\nu(\cdot)$  (and  $K_\nu(\cdot)$ ) is modified Bessel function of the first (and second) kind of order  $\nu$ . Because  $R$  is a reflecting barrier, the boundary condition is

$$\varphi'(\bar{z}) = 0,$$

which pins down the constants  $c_1$  and  $c_2$  (up to a constant multiplication; notice that this does not affect the value of  $E[e^{-\rho T_n^z}]$ ). Therefore the growth rate of  $E[e^{-\rho T_n^z}]$  is determined by  $n^\nu K_\nu(\sqrt{2\rho}n^{-1})$  as  $K_\nu$  dominates  $I_\nu$  near 0. Since  $K_\nu(z)$  has a growth rate  $z^{-\nu}$  when  $z \rightarrow 0$ , the result is established.

For any  $y_0$ , redefine starting point as  $z_0 = \min(1+l-y_0, \bar{z})$ ; clearly this leads to an upper-bound estimate for  $E[e^{-\rho T_n^z}]$ . However, since for all  $\delta \in [\gamma+2-\varepsilon, \gamma+2]$ , the above Lemma tells us that for any  $\varepsilon \in [0, \varepsilon]$ , given  $\gamma = 2$  and  $h = 0.9$ , when  $n \rightarrow \infty$ , for some sufficiently small  $\varepsilon > 0$  we have

$$n^{(\gamma-1)(1+h)} E[e^{-\rho T_n^z}] \propto n^{(\gamma-1)(1+h)} n^{-2\nu} = n^{(\gamma-1)(1+h)-\gamma+\varepsilon} \rightarrow 0 \text{ uniformly.}$$

Therefore we obtain our desirable result.

Finally  $c_t \xi_t > 0$  implies that  $\int_0^\infty c_t \xi_t dt$  converges monotonically, and therefore the specialist's budget equation  $\lim_{T \rightarrow \infty} E \left[ \int_0^T \xi_t c_t dt \right] = \xi_0 D_0 (F_0 - y_0)$  holds for all stopping times that converge to infinity. Q.E.D.

## II. Appendix for Section 6

### A. Borrowing Subsidy

We have the same ODE as in Appendix A. The only difference is that

$$\mu_y = \frac{1}{1 - \theta_s F'} \left( \theta_s + l + (r + \sigma^2 - g) \hat{\theta}_b - \hat{\theta}_b \Delta r - \rho y + \frac{1}{2} \theta_s F'' \sigma_y^2 \right).$$

### B. Direct Asset Purchase

In this case, the intermediary holds  $1 - s$  of the risky asset (where  $s$  is a function of  $(y, D)$ ). In the unconstrained region,  $\alpha^h = 1$ , and

$$\frac{\alpha^I (w + \alpha^h (1 - \lambda) w^h)}{P} = 1 - s$$

which implies that  $\alpha^I = \frac{(1-s)F}{F-\lambda y}$ . Therefore the households' holding of the risky asset through intermediaries is

$$\theta_s^I = \frac{(1-s)(1-\lambda)y}{F-\lambda y},$$

and the total holding is  $\theta_s = \theta_s^I + s = \frac{(1-s)(1-\lambda)y}{F-\lambda y} + s(y, D)$ .

In the constrained region,  $\alpha^h = \frac{m(F-y)}{(1-\lambda)y}$  and  $\alpha^I = \frac{1}{1+m} \frac{(1-s)F}{F-y}$ . So

$$\theta_s^I = \frac{m(F-y)}{(1-\lambda)y} \frac{1}{1+m} \frac{(1-s)F}{F-y} (1-\lambda) \frac{y}{F} = \frac{m}{1+m} (1-s)$$

and the total holding is

$$\theta_s = \frac{m}{1+m} (1-s) + s = \frac{m+s}{1+m}.$$

The same constraint cutoff applies  $y^c = \frac{m}{1-\lambda+m} F^c$ .

Finally, the expressions for the case of capital infusion (i.e., changing  $m$ ) is isomorphic to the case of  $s > 0$ . This is because given  $s$  we can find some appropriate  $m'(s) = \frac{s+m}{1-s}$  such that  $\frac{m'}{1+m'} = \frac{m+s}{1+m}$ .