

Online Appendix: "Cyber-shilling in Automobile Auctions: Evidence from a Field Experiment"
(Grether, Porter, and Shum)

APPENDIX: Table A1 Observed Car Characteristics Across Seller Types: Mean Values (Standard Errors)

AGE Years				
	<i>Insurance Companies</i>	<i>Dealers</i>	<i>Others</i>	<i>All</i>
New York	7.03 (0.15)	8.28 (0.33)	11.96 (0.20)	8.85 (0.13)
Texas	7.83 (0.07)	4.63 (0.08)	10.92 (0.16)	7.50 (0.06)
Total	7.67 (0.06)	4.81 (0.08)	11.19 (0.13)	7.73 (0.05)
Mileage				
New York	67794 (1760)	92495 (5428)	118172 (2703)	87285 (1540)
Texas	89246 (974)	54379 (1128)	106196 (3336)	82370 (9921)
Total	85122 (864)	56319 (1116)	109348 (2561)	83214 (807)
Actual (from odometer brand)				
New York	.41 (0.01)	.30 (0.08)	.17 (0.01)	.32 (0.01)
Texas	.53 (0.01)	.61 (0.01)	.28 (0.01)	.50 (0.01)
Total	.51 (0.01)	.59 (0.01)	.25 (0.01)	.47 (0.01)
Actual Cash Value \$				
New York	10543 (255)	2564 (430)	1338 (193)	6717 (193)
Texas	9266 (123)	19923 (399)	3829 (280)	11329 (158)
Total	9512 (111)	19040 (386)	3174 (213)	10537 (136)
Salvage Title (% of cars with title)				
New York	.86 (0.01)	.15 (0.03)	.02 (0.01)	.41 (0.01)
Texas	.85 (0.01)	.60 (0.01)	.16 (0.01)	.63 (0.004)
Total	.81 (0.01)	.58 (0.01)	.13 (0.01)	.60 (0.005)
Positive Repair Costs (% of Cars)				
New York	.63 (0.01)	.00 (0.00)	.05 (0.01)	.39 (0.01)
Texas	.83 (0.01)	.01 (0.002)	.09 (0.01)	.44 (0.01)
Total	.79	.01	.08	.43

	(0.005)	(0.002)	(0.01)	(0.005)
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